## CISO Networking and Placement Services



In today's cyber environment, it has become increasingly difficult to get access to, and get Chief Information Security Officers to reply. Having a CISO network and trusted Rolodex is more critical today than ever before in this industry. Here is how we can help:

1. Founders have been in front of and worked with many Fortune CISOs in the US.

- Our lever of expertise in this community is unparalleled.
- 2. Full CISO Placement Services:
  - We are where CISOs come to find a new job, their next home.
  - Between our vast network, word of mouth and our monthly roundtable discussions, we are highly visible to this community.
  - Thorough understanding of how to communicate with and leverage relationships as well as cultural fits to put together exact matches.
  - We have become the trusted advisor to this vital community.
- 3. Large CISO Internal Rolodex:
  - Two plus decades in cyber meeting with some of the most powerful CISOs.
  - With our placement and consulting services, we've become the advisors to the advisors.
  - We host monthly CISO roundtable discussions in various cities boasting one hundred plus CISOs on the invite lists with more than 25 CISOs showing up for each discussion in various cities monthly.
  - The Founders have between 10-15 face to face CISO meetings monthly.
- 4. Our Clients Can Leverage the CISO Network:
  - What does the network think about your company, brand, technology, sales tactics, and methodology?
  - How many customers are in the network? Why are they customers? What do they perceive the compelling event to be?
  - How many in the network are not customers, why? Have they seen a demo? If so, is there a reason they did not move forward?
  - 30 minute technology reviews dissected by industry or vertical.