

# **Cyber Recruiting Services**

With 4.7 million cyber professionals employed in the industry and 3.4 million more job openings in cyber "(ISC)<sup>2</sup> Cybersecurity Workforce Study," it has become increasingly difficult to find top industry talent, secure and hire them. Much like CISOs who no longer answer calls or emails due to alert fatigue, top cyber candidates are becoming increasingly illusive. Internal recruiting teams or cyber leaders that only represent one opportunity at a time are not enough anymore; candidates already have their minds made up whether or not they are interested in your company without you even having the opportunity to sell them on your value-added. We are experts in the industry, heavily networked, and where the top 5% go for advice and direction. We can get your message in front of elite cyber professionals.

#### 1. Cyber only focus, highly specialized

- Founders were former EVP of Global Sales and Global Sales Engineering, they have a combined 45 + years of experience in cyber leadership.
- Unprecedented experience in finding, qualifying, and recognizing top talent.

### 2. Network of candidates unparalleled in the industry

- The Founders collectively have hired, trained, ramped, and motivated hundreds of cyber professionals throughout their careers.
- These elite candidates are not only in our network today, but they are all also networked with the elite top 5% in the industry. These A+ players guard not only their backgrounds, but also their network's contact information. To access this network, you must be a trusted advisor.
- This network and experience enables us to build out entire teams or one off placements faster than anyone else in the industry. We have built out entire sales teams in 10 business days.

## 3. <u>Beyond industry standard guarantees</u>

- We know our candidates, we know our hiring managers, we know the industry, we know technology. We are experts at placing the right people in front of the right hiring managers.
- We value our long-term relationship and with our expertise and confidence in our craft, we offer unprecedented longer than industry standard guarantees.

## 4. Access to leverage CISO community

- · As our client, you have access in some capacity our vast CISO network.
- Leverage knowledge about your company and brand as well as a 30-minute technology review from experts in the CISO community.